

Sanjeev Kumar
Station Road,
Dehradun

Career Objective - Seeking for an excellent opportunity to work in the field of marketing and sales.

Experiences:

Name of company: State Bank Of India

Designation : HLC

Duration : (15/July/2013 to 25/April/2025 .Pune)

Role:

- 1) To achieve the targets of Home Loan Business, Perspective home buyers.
- 2) To verify the **legal** and **technical** documents of the property.
- 3) To Initiate the verification process (Office ,Residence, Property & Site) of Borrower for the Sanctioning & Disbursement process.
- 4) To keep the follow up for the **sanction** and **disbursement** process.
- 5) To build a better relationship with the builders & HR of the company to acquire the business from them.
- 6) To campaign in the society and Offices to generate the leads for Home loan Business.
- 7) To Campaign with the real estate events to generate Leads for prospective home Buyers for the Home loan Business.
- 8) To maintain the Mis for the Leads generation, Sanctioned & Disbursed cases.

Name of company: Axis Securities & Sales Ltd.(100% Subsidiary of Axis Bank)

Designation : Senior Business Executive..

Duration : (Date:-08/June/2011 to 15/July/2013. Pune)

Home Loan Department

Role:

- To achieve the targets of Home Loan & LAP business.
- To provide better services to the customer.
- To verify the **legal** and **technical** documents of the property.
- To build a better relationship with the builders & acquire the business from them.

Education:

Course	College/University	Year	Result
B.A (Economics)	M.I.T ,Pune	2009	45.00%
HSC (Science)	B.I.E.C ,Patna	2003	65.00%
SSC	B.S.E.B, Patna	2001	58.00%

COMPUTER KNOWLEDGE: Basic knowledge of computer and internet.

LANGUAGES KNOWN: English, Hindi, and Marathi.

INTERESTS: Music, Watching movies and traveling & Cooking.

I hereby declare that all the information provided by me in this application is factual and correct to best of my knowledge and belief.

Place: Dehradun

(Sanjeev Kumar)

Personal Detail:

Date of Birth :- 02-02-1986

Contact No. :- +91-8766773564

Email ID :- skr.20aug@gmail.com